

COMPANY PROFILE

ROCKLEDGE 2017



Our Business Promise

We promise to care about the safety and quality of your commodities, to maintain our passion for excellence, to be innovative and do our best while creating every solution, In every interaction every day.

ABOUT US

Rockledge East Africa is an Independent Trade Inspection and Industrial Services company based in Mombasa with regional presence across East Africa. Since Inception, we have continued to build on our strength and reputation and today we pride ourselves in being recognized as a professional and client centric inspection company providing high level of expertise and bespoke services.

ROCKLEDGE VISION & MISSION

To be the leading Independent Commodity Inspection and Industrial Services provided in East Africa.

To enrich the lives of our clients by instilling pride, passion and performance in providing accurate, Independent Inspection and Industrial Services 24/7

OUR STRATEGY

Inspired by the vision and wisdom of Rockledge leadership, we forge long-term partnership with Customers, Associates and Correspondents with the aim to deepening core client synergies. Our strategy is based on utilizing an integrated, multi-modal approach to provide capacity oriented solutions centered on delivering customer value and Industry leading service.

Agricultural Services

Enabling Global supply chains



Loading Superintendence

Loading superintendence is a simple yet vital risk mitigation measure that may remove or reduce potentially devastating, and yet avoidable losses . **Our Agricultural Services** provides insights for managing risks with the transparency and traceability needed to thrive in a competitively global business environment, safeguard your interests on the ground and effectively monitor/manage your stocks. Our dual site operations guarantees you the safety of your cargo by closely monitoring the cargo to its final destination.

The objectives of loading Supervision is to verify during loading that the correct material/grade/ products is safely and securely handled. Our company specialists will provide you with the assurance that the quality and safety requirements are met and that the goods are handled correctly and safely to the customers .

Inspired by our vision and Guided by our core Values....

Trustworthy

Efficiency

Professionalism

Pre-loading Inspection

An intensive inspection prior to loading is performed to minimize your financial exposure due to weight and/or quality discrepancies while your product is intransit. All Rockledge inspectors are fully trained to conduct thorough pre-loading Inspection and closely monitor the trucks that are fully compliant . Before loading, all trucks must pass Safe to Load Minimum requirements. We check among other things the:

- Driver is equipped with appropriate PPE , has a valid Driving Licence and is fit to drive
- There are no signs of leaks from the tank, pipe work or valves.
- Truck Seat belts in good condition and retractable
- Sealing Mechanism is in good working and no signs of tampering or cracks

Agricultural Services

Rockledge deliver structure and transparency, making global trade flow

Trucks Dipping/Weighing;

To Ascertain the volume loaded onto the trucks is as what was dispensed by the meter, Our Inspectors Instructs the drivers to park their trucks on an even ground where dipping can be done. Our Inspectors reconfirm dip stick consistent with product level for the loaded compartment and shall flag any discrepancy for corrective action including rechecking if truck calibration is incorrect or meter under/overloaded. The ullage shall be recorded on the Loading advise. Our Inspectors witness weighing before and after loading and the weights summary is shared in our daily reports.

Our Site Supervisor shall prepare dips charts based on average performance for each truck compartment. Chart shall be updated every six months following meters calibration or whenever a truck is taken for calibration or new truck introduced into the delivery fleet.

For all transit and Duty Exempt loadings, Our Inspectors ensure that the truck is doped and a doping tag number is indicated for correct documentation.

Trucks Sealing;

Rockledge East Africa is committed to ensuring the security and Integrity of our customers products from storage tanks/point of loading to the final destination. As soon as loading has been completed, on client's special request, we seal trucks with Rockledge serialized seals to reduce the risk of tampering, theft and introduction of unwanted materials. Our Inspectors are well conversant with Sealing techniques and they; in addition, we gauge the tanks, record tanks movements and monitor stocks level at all times.

- Know the locking procedures, design and features of the seals
- Verify the seals are intact after sealing and properly documented on the loading advise
- Apply seals securely according to the Standard Operating Procedures and report any anomaly to Site Supervisor for guidance.



Agricultural Services

Safeguarding clients Interests first

Warehouse Inspection

Our warehouse surveys provides vital information about the warehouse intended to be used for SMA/CMA arrangement. From Warehouse Structural Integrity, security, Operational Capability or distance to transport routes, Our surveys gives detailed information to help our clients make an informed decisions and give them the assurance that the warehouse is able to meet their needs. Rockledge range of inspection services ensures the integrity of your cargo at every stage of the supply chain, making sure they reach the final destination with the agreed quantity and quality parameters. We inspect storage facilities thoroughly and monitor your goods throughout the supply chain. We perform cleanliness inspections to make sure that storage units are free from odor, moisture, foreign matters, previous cargo residues or pest infestation. Our independent surveys provides documentation for possible damage investigations. Warehouse loading/unloading supervision services have been developed in response to increasingly demanding markets, reducing possible mishandling of commodities and thus costly claims.



Rockledge Spot Inspection Service entails detailed inspection of commodities in a warehouse or a hall for continuous monitoring of quality and quantity.

Additional Services;

Prior to vessel discharge and to ensure goods under CMA/SMA duly arrived on a clean receipt. We aim to ensure products are loaded/received correctly in the warehouse, Other additional services include:

- Draft Surveys, Break Bulk and Discharge Supervision
- Traceability of products – including verification of production codes, plant numbers and stock numbers against a packing list or invoice
- Photographs of packing and loading/unloading processes, along with documentation of any damage observed during loading/unloading
- Monitoring the goods from disport to Warehouse
- Quantity verification/weighing and Commodities receipt into a Warehouse

International Trade

Quality, Innovation, Added Value

Rockledge Stocks Control services is ideal for financing institutions, importers, insurance firms; by calculating volume in tanks using commodities densities.



Collateral Management & International Trade;

Working in the East African major ports and Storage facilities, we strive to minimize commercial risk by quickly and accurately determining the physical properties of materials. The objective of our service is to ensure the collateralized commodity is physically available and of the desired quality and, in turn, significantly lowers risk levels associated to handling and storage. When the financing party needs additional certainty regarding the financed goods, Rockledge East Africa team will determine their status and quantity at the agreed time and location. This ensures that damage, loss or alienation of goods are identified as quickly as possible and remedial actions including insurance claims are taken promptly, sensibly reducing the financing party's operation risks



Stocks Monitoring Agreements;

Rockledge Stocks Monitoring allows traceability of the goods along the supply chain, the stored commodities are usually pledged to the banks and serve as Collateral. Our staff on the ground possess in-depth experience and knowledge of the local environment thus are able to provide continuous monitoring services, and or periodic spot inspection services to witness the movement and condition of the commodities. In case of damage or misapplication of the commodities, the parties concerned are notified to take prompt remedial action.

International Trade

We promise to help building a better world, in every Interaction.



Our Approach

We believe Trade Financing Institutions need to embrace a holistic approach to an effective Collateral Management Agreements/Stocks Monitoring Agreements, Rockledge East Africa has identified three key components highlighted below; **Scope Definition, Intervention, Transparent reporting**. We act as the independent and trusted third party to provide the necessary comfort and service levels for commodity owners to pledge their goods.

Scope definition; The Scope and the Framework of the Inspection work as defined by the client is agreed upon by Rockledge East Africa. The requirements are considered as the **minimum** steps to be taken when conducting an independent inspection. To be noted however, and in line with our promise to ensuring clients interests on the ground are protected, we've designed additional functions to be performed in accordance to ASTM/ISO guidelines in order to meet and exceed expectations

Intervention ; Our work instructions forms the basis and guides how the intervention/mission will be performed. These are compatible with the guidelines stipulated in the International Standards and Professional Organizations. Details of the experienced Field Inspectors assigned to perform the tasks are shared.

Transparent Reporting; We understand that banks or traders requires frequent reports of the quantity, quality, type, location and value of the commodities in storage, processing, or transport. We do not have to wait for the field report to update our clients, instead our clients are updated regularly by our site supervisors; taking advantage of technology; we are designing a mobile platform application where all the data is updated in real time and can be accessed anytime from your mobile devices.

Marine Services

Flexible solution for your business needs

Commodities Inspection

Independent Inspection minimize the risks of defective products and protecting client's interest by ensuring cargo meets Contractual Specifications and Industry Standards. Our Cargo Superintendence gives you the assurance that's someone's onsite to represent and protect your interest. However complex your requirements are, Rockledge has the resources to assist you. Our experienced Inspectors are fully conversant with internationally accepted Inspection procedures as stipulated by FOSFA AND GAFTA. Our services cover a wide range of commodities ranging from Agricultural Products, Cereals, Fertilizers, Edible Oil, Steel and Metal, Chemicals and Petroleum Products. Other services provided by Rockledge includes;

- Pre-Shipment Inspection
- Storage and Stowage Inspection
- Container Stuffing
- Steel Inspection
- Project Cargo Inspection
- Isotanks and Flexibags loading and Unloading
- Draft Surveys and Tallying
- Damage Cargo Inspection.
- Periodic Stocks position Inventory and Volumetric Surveys



Bulk Clinker being offloaded into trucks, Our draft survey reports determines weight of the material being loaded/unloaded.

Specialized Inspection Risk Management (SIRM)

SIRM is a unique service extended to our clients enabling cargo monitoring from Load Port to disport. It ensures cargoes are protected throughout the supply chain. The service include Consultancy, Technical Support, Loading Superintendence and Inspection procedures. Our Inspectors are present throughout Cargo handling operations and ensure correct procedures are adopted to prevent consignments from contamination or damage. Real time updates on what's happening on the ground is communicated and a detailed report produced and shared as soon as the work is completed for final settlement.

Case Study



Sugar being offloaded at the Mombasa Port, We superintended the entire discharge operation.



Our experienced stock Inspectors provide continuous stock monitoring services and fumigation services meant



In addition to Container Inspection, Rockledge Inspectors have the experience and know how to advise on stowage and securing



A client tankfarm that had undergone some maintenance works; we cleaned and painted the tanks before handing over.

Our full range of Services are designed to mitigate commodity trading risks including cargo damage, contamination and theft enroute to the destination. We achieve this by constantly monitoring quality and quantity of your cargo. These can be accessed on our website at www.rockledgeafrica.com or by email us a request through info@rockledgeafrica.com

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